



### Masan MEATLife Corporation and its subsidiaries

Consolidated Financial Statements for the year ended 31 December 2020





### Masan MEATLife Corporation Corporate Information

### Enterprise Registration Certificate No.

0311224517

7 October 2011

The Company's Enterprise Registration Certificate has been amended several times, the most recent of which is by the Enterprise Registration Certificate No. 0311224517 dated 14 December 2020. The Enterprise Registration Certificate and its amendments were issued by the Department of Planning and Investment of Ho Chi Minh City.

### **Board of Directors**

Mr. Danny Le

Chairman

Mr. Pham Trung Lam

Member Member

Mr. Tran Phuong Bac Mr. Neal Leroux Kok

Member

viember

### **Board of Management**

Mr. Pham Trung Lam

Chief Executive Officer

Ms. Nguyen Thi Minh Hang

Chief Financial Officer

### **Supervisory Board**

Ms. Doan Thi My Duyen

Chief Supervisor

Ms. Pham Quynh Nga Ms. Nguyen Thi Thu Hang

Member Member

### **Registered Office**

10th Floor, Central Plaza Tower

17 Le Duan Street

Ben Nghe Ward, District 1

Ho Chi Minh City

Vietnam

### Auditor

KPMG Limited

Vietnam

### Masan MEATLife Corporation Statement of the Board of Management

The Board of Management of Masan MEATLife Corporation ("the Company") presents this statement and the accompanying consolidated financial statements of the Company and its subsidiaries (collectively referred to as "the Group") for the year ended 31 December 2020.

The Company's Board of Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Company's Board of Management:

- (a) the consolidated financial statements set out on pages 5 to 64 give a true and fair view of the consolidated financial position of the Group as at 31 December 2020, and of its consolidated results of operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Group will not be able to pay its debts as and when they fall due.

The Company's Board of Management has, on the date of this statement, authorised the accompanying consolidated financial statements for issue.

On behalf of the Board of Management

CÔNG TY CÔ PHÂN MASAN

MEATLIFE =

Pham Frung Lam Chief Executive Officer

Ho Chi Minh City, 3 March 2021



KPMG Limited Branch 10<sup>th</sup> Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

### INDEPENDENT AUDITOR'S REPORT

### To the Shareholders Masan MEATLife Corporation

We have audited the accompanying consolidated financial statements of Masan MEATLife Corporation ("the Company") and its subsidiaries (collectively referred to as "the Group"), which comprise the consolidated balance sheet as at 31 December 2020, the consolidated statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 3 March 2021, as set out on pages 5 to 64.

### **Board of Management's Responsibility**

The Company's Board of Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### **Auditor's Opinion**

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of Masan MEATLife Corporation and its subsidiaries as at 31 December 2020 and of their consolidated results of operations and their consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam<sup>042-00</sup>/ Audit Report No.: 20-01-00895-21-2

CHI NHÁNH

KPMG

Nelson Rodriguez Casihan
Practicing Auditor Registration
Certificate No. 2225-2018-007-1
Deputy General Director

Ho Chi Minh City, 3 March 2021

Nguyen Thuy Ninh

Practicing Auditor Registration Certificate No. 4623-2018-007-1

### Masan MEATLife Corporation and its subsidiaries Consolidated balance sheet as at 31 December 2020

Form B 01 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2020 VND	1/1/2020 VND
ASSETS				
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		6,211,564,450,510	4,326,407,159,062
Cash and cash equivalents	110	6	1,635,795,211,649	1,485,599,402,638
Cash	111		115,495,211,649	181,699,402,638
Cash equivalents	112		1,520,300,000,000	1,303,900,000,000
Short-term financial investments	120		134,950,000,000	156,400,000,000
Held-to-maturity investments	123	7(a)	134,950,000,000	156,400,000,000
Accounts receivable – short-term	130		1,990,001,817,972	1,063,739,035,323
Accounts receivable from customers	131	8	627,931,119,627	374,451,806,121
Prepayments to suppliers	132	9	85,724,798,419	678,682,279,544
Short-term loans receivable	135	7(b)	1,290,000,000,000	-
Other short-term receivables	136	10	77,307,967,823	116,349,265,265
Allowance for doubtful debts	137	11	(92,114,531,528)	(105,744,315,607)
Shortage of assets awaiting resolution	139		1,152,463,631	-
Inventories	140	12	2,234,732,675,442	1,529,201,648,403
Inventories	141		2,262,342,474,609	1,550,320,775,204
Allowance for inventories	149		(27,609,799,167)	(21,119,126,801)
Other current assets	150		216,084,745,447	91,467,072,698
Short-term prepaid expenses	151	17(a)	123,438,517,357	33,022,312,069
Deductible value added tax	152		67,456,959,335	44,630,050,178
Taxes receivable from State Treasury	153		25,189,268,755	13,814,710,451



### Masan MEATLife Corporation and its subsidiaries Consolidated balance sheet as at 31 December 2020 (continued)

Form B 01 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2020 VND	1/1/2020 VND
Long-term assets (200 = 210 + 220 + 240 + 250 + 260)	200		11,745,889,703,075	10,384,987,528,036
Accounts receivable – long-term Other long-term receivables	<b>210</b> 216	10	<b>32,405,791,605</b> 32,405,791,605	<b>16,506,597,000</b> 16,506,597,000
Fixed assets  Tangible fixed assets  Cost  Accumulated depreciation  Finance lease tangible fixed assets  Cost  Accumulated depreciation  Intangible fixed assets  Cost  Accumulated assets  Cost  Accumulated amortisation  Long-term work in progress	220 221 222 223 224 225 226 227 228 229	13 14 15	8,384,846,294,660 5,007,399,190,225 6,632,821,701,303 (1,625,422,511,078) 22,278,740,158 22,761,303,606 (482,563,448) 3,355,168,364,277 5,198,505,528,456 (1,843,337,164,179) 181,974,737,981	7,354,513,390,155 4,091,424,919,307 5,283,195,968,073 (1,191,771,048,766) - 3,263,088,470,848 4,863,075,848,521 (1,599,987,377,673) 353,241,217,535
Construction in progress  Long-term financial investments Investments in associates Equity investments in other entities Allowance for diminution in the value of long-term financial investments  Other long-term assets Long-term prepaid expenses Deferred tax assets Goodwill	242 250 252 253 254 260 261 262 269	7(c) 7(d) 7(d) 17(b) 18 19	181,974,737,981 <b>2,171,509,761,899</b> 2,146,548,963,099 30,588,758,800  (5,627,960,000) <b>975,153,116,930</b> 766,265,266,034 65,262,127,233 143,625,723,663	353,241,217,535 <b>2,173,141,241,640</b> 2,159,937,181,640 21,646,000,000  (8,441,940,000) <b>487,585,081,706</b> 415,519,871,660 72,065,210,046
TOTAL ASSETS $(270 = 100 + 200)$	270		17,957,454,153,585	14,711,394,687,098

### Masan MEATLife Corporation and its subsidiaries Consolidated balance sheet as at 31 December 2020 (continued)

Form B 01 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2020 VND	1/1/2020 VND
RESOURCES				
LIABILITIES $(300 = 310 + 330)$	300		9,494,240,002,625	7,188,198,744,263
Current liabilities Accounts payable to suppliers Advances from customers Taxes payable to State Treasury Payables to employees Accrued expenses Unearned revenue Other short-term payables Short-term borrowings, bonds and finance lease liabilities	310 311 312 313 314 315 318 319	20 21 22 23 24(a)	<b>7,369,795,640,876</b> 1,211,902,007,419 40,214,767,845 89,188,157,901 6,741,983,560 719,523,876,565 732,616,572 43,066,987,270 5,252,694,200,724	3,491,877,094,955 857,647,315,709 20,315,335,561 100,050,815,239 5,223,968 684,459,335,316 40,909,847,703
Bonus and welfare funds  Long-term liabilities Other long-term payables Long-term borrowings, bonds and finance lease liabilities Deferred tax liabilities Long-term provisions	322 330 337 338 341 342	25 24(b) 18 26	5,731,043,020 <b>2,124,444,361,749</b> 2,660,000,000 1,587,928,564,410 499,705,073,935 34,150,723,404	5,731,043,020 3,696,321,649,308 4,960,000,000 3,173,252,547,708 488,104,212,517 30,004,889,083
EQUITY $(400 = 410)$	400		8,463,214,150,960	7,523,195,942,835
Owners' equity Share capital - Ordinary shares with voting rights Share premium Other capital Undistributed profits after tax - Undistributed profits after tax brought forward Non-controlling interests	410 411 411a 412 414 421 421a 421b 429	27 28 29	8,463,214,150,960 3,267,148,470,000 3,267,148,470,000 2,119,055,015,149 (175,543,000,000) 403,360,978,012 140,019,641,401 263,341,336,611 2,849,192,687,799	7,523,195,942,835 3,243,274,470,000 3,243,274,470,000 2,119,105,015,149 (175,543,000,000) 140,019,641,401 24,671,734,409 115,347,906,992 2,196,339,816,285
TOTAL RESOURCES $(440 = 300 + 400)$	440		17,957,454,153,585	14,711,394,687,098

3 March 2021

Tran Quang Be Chief Accountant

Prepared by:

Nguyen Thi Minh Hang Chief Financial Officer

Approvêdbyty CÔZHÂN

Pham Trung Lam
Chief Executive Officer

The accompanying notes are an integral part of these consolidated financial statements

### Masan MEATLife Corporation and its subsidiaries Consolidated statement of income for the year ended 31 December 2020

Form B 02 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2020 VND	2019 VND
Revenue from sales of goods	01	32	17,038,062,202,090	14,574,901,245,099
Revenue deductions	02	32	919,056,719,159	776,149,958,427
Net revenue (10 = 01 - 02)	10	32	16,119,005,482,931	13,798,751,286,672
Cost of sales	11	33	13,394,378,798,551	11,533,148,211,650
Gross profit (20 = 10 - 11)	20		2,724,626,684,380	2,265,603,075,022
Financial income Financial expenses	21	34	109,387,462,759	76,612,962,663
	22	35	508,024,853,285	364,166,857,502
In which: Interest expense Share of profit in associates	23	7(-)	423,754,793,202	284,977,600,614
Selling expenses	24 25	7(c) 36	10,014,797,072	9,690,583,861
General and administration expenses	26	37	932,548,757,092	680,705,067,100
General and administration expenses	20	21	719,109,230,448	797,348,195,270
Net operating profit ${30 = 20 + (21 - 22) + 24 - (25 + 26)}$	30		684,346,103,386	509,686,501,674
Other income	31	38	18,750,848,870	93,616,762,281
Other expenses	32	39	22,754,045,641	35,373,594,141
Results of other activities		-		
(40 = 31 - 32)	40		(4,003,196,771)	58,243,168,140
Accounting profit before tax $(50 = 30 + 40)$	50	-	680,342,906,615	567,929,669,814
Income tax expense – current	51	40	215,665,596,683	235,735,572,677
Income tax benefit – deferred	52	40	(27,524,972,132)	(37,520,851,914)
Net profit after tax (60 = 50 - 51 - 52) (carried forward to next page)	60	-	492,202,282,064	369,714,949,051

### Masan MEATLife Corporation and its subsidiaries Consolidated statement of income for the year ended 31 December 2020 (continued)

Form B 02 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2020 VND	2019 VND
Net profit after tax (60 = 50 - 51 - 52) (brought forward from previous page)	60		492,202,282,064	369,714,949,051
Attributable to:				
Equity holders of the Company Non-controlling interests	61 62		263,341,336,611 228,860,945,453	115,347,906,992 254,367,042,059
Earnings per share				
Basic earnings per share	70	41	810	356

3 March 2021

Prepared by:

Tran Quang Be Chief Accountant CÔNG TY

Approved by 12245

MASAN

Nguyen Thi Minh Hang Chief Financial Officer Pham Trung Lam
Chief Executive Officer

### Masan MEATLife Corporation and its subsidiaries Consolidated statement of cash flows for the year ended 31 December 2020 (Indirect method)

Form B 03 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	2020 VND	2019 VND
CASH FLOWS FROM OPERATING ACTIVITI	ES		
Accounting profit before tax Adjustments for	01	680,342,906,615	567,929,669,814
Depreciation and amortisation Allowances and provisions	02 03	694,784,321,964 (8,687,139,844)	689,604,467,950
Exchange losses arising from revaluation of			, , , , , , , , , , , , , , , , , , , ,
monetary items denominated in foreign currencies Profits from investing activities	04 05	1,076,739,859	806,922,251
Interest expense and bond issuance costs	06	(107,137,208,092) 444,166,557,907	(75,524,224,039)
Other adjustments	07	(5,036,135,615)	305,389,365,319
Operating profit before changes in working capital	08	1,699,510,042,794	1,512,164,477,616
Change in receivables and other current assets	09	(108,169,745,792)	(42,695,268,160)
Change in inventories	10	(633,630,466,261)	(154,160,780,880)
Change in payables and other liabilities	11	292,218,404,025	(350,187,479,358)
Change in prepaid expenses	12	23,658,944,498	31,321,783,266
		1,273,587,179,264	996,442,732,484
Payments of interest and bond issuance costs	14	(435,215,348,165)	(296,097,952,566)
Corporate income tax paid	15	(201,952,780,669)	(216,671,182,854)
Other payments for operating activities	17	(3,130,013,125)	(4,790,250,984)
Net cash flows from operating activities	20	633,289,037,305	478,883,346,080
CASH FLOWS FROM INVESTING ACTIVITIES	S		
Payments for additions to fixed assets and other			
long-term assets	21	(1,010,842,903,442)	(2,117,083,988,566)
Proceeds from disposals of fixed assets Payments for granting loans and placement	22	10,817,466,978	30,158,242,943
of term deposits  Receipts from collecting loans and withdrawal	23	(1,404,350,000,000)	(156,400,000,000)
of term deposits Acquisition of subsidiaries, net of cash acquired	24	135,800,000,000	- //
(Note 5)	25	(41,967,438,969)	_ {
Receipts of interest and dividends	27	55,029,934,802	76,690,742,499
Net cash flows from investing activities	30	(2,255,512,940,631)	(2,166,635,003,124)



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### Masan MEATLife Corporation and its subsidiaries Consolidated statement of cash flows for the year ended 31 December 2020 (Indirect method – continued)

Form B 03 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	2020 VND	2019 VND
CASH FLOWS FROM FINANCING ACTIVITI	ES		
Proceeds from equity issued	31	23,884,000,000	_
Proceeds from borrowings	33	10,036,334,243,368	5,256,456,574,119
Payments to settle loan principals	34	(8,258,965,332,980)	(3,417,751,623,048)
Payments of principal of finance lease liabilities	35	(894,410,556)	-
Payments of dividends	36	(27,530,627,600)	(23,597,966,228)
Net cash flows from financing activities	40	1,772,827,872,232	1,815,106,984,843
Net cash flows during the year $(50 = 20 + 30 + 40)$	50	150,603,968,906	127,355,327,799
Cash and cash equivalents at the beginning of the year	60	1,485,599,402,638	1,358,425,295,976
Effect of exchange rate fluctuations on cash and cash equivalents	61	(408,159,895)	(181,221,137)
Cash and cash equivalents at the end of the year $(70 = 50 + 60 + 61)$ (Note 6)	70	1,635,795,211,649	1,485,599,402,638

3 March 2021

Approved by:

Prepared by:

Tran Quang Be Chief Accountant

Nguyen Thi Minh Hang Chief Financial Officer EATLIFE Pham Trung Lam
Chief Executive Officer

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying consolidated financial statements.

### 1. Reporting entity

### (a) Ownership structure

Masan MEATLife Corporation ("the Company") is a joint stock company incorporated in Vietnam.

The Company's shares were traded on the Unlisted Public Company Market ("Upcom") in accordance with the Decision No. 804/QD-SGDHN issued by the Ha Noi Stock Exchange on 2 December 2019.

### (b) Principal activities

The principal activities of the Company are investment holding and to trade in livestock, poultry and aquaculture feeds and other products in accordance with its Enterprise Registration Certificate.

### (c) Normal operating cycle

The normal operating cycle of the Group is generally within 12 months.

## Notes to the consolidated financial statements for the year ended 31 December 2020 (continued) Masan MEATLife Corporation and its subsidiaries

Form B 09 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### (d) Group structure

As at 31 December 2020, the Group had 3 directly owned subsidiaries, 17 indirectly owned subsidiaries and 3 indirectly owned associates (1/1/2020: 2 directly owned subsidiaries, 16 indirectly owned subsidiaries and 4 indirectly owned associates). Information of the subsidiaries and associates are described as follows:

No.	No. Name	Principal activity	Address	Percentage of Percentage of economic interests voting rights 31/12/2020 1/1/2020 31/12/2020 1/1/2020	nge of nterests 1/1/2020 3	Percentage of voting rights 31/12/2020 1/1/20	age of rights 1/1/2020
Dire	Directly owned subsidiaries						
-	MNS Feed Company Limited ("MNS Feed")	Investment holding;	Song May Industrial Zone, Bac Son Commune, Trang Bom District, Dong Nai Province, Vietnam	%66'66	%66.66	%66.66	%66'66
2	MNS Meat Company Limited ("MNS Meat")	(*) Investment holding;	Song May Industrial Zone, Bac Son Commune, Trang Bom District, Dong Nai Province, Vietnam	100.00%	%66.66	99.99% 100.00%	100.00%
В	3F VIET Joint Stock Company ("3F VIET")	(**) To breed poultry and process and preserve meat and meat related products;	68 Nguyen Hue Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	51.00%	t	51.00%	1

In December 2020, the Company restructured its group structure by acquiring 99.99% equity interest in MNS Meat from ANCO and selling 100% equity interest together with a call option in ANCO to MNS Feed. All these transactions were made at their costs. As the result of the restructuring, MNS Meat became the Company's direct subsidiary and ANCO became the Company's indirect subsidiary. \*

The Group completed the acquisition of 51% equity interest in 3F VIET Joint Stock Company on 20 November 2020. See Note 5 for more details.



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## Notes to the consolidated financial statements for the year ended 31 December 2020 (continued) Masan MEATLife Corporation and its subsidiaries

Form B 09 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Percentage of voting rights 2/2020 1/1/2020		100.00%	100.00%	100.00%	100.00%	100.00%
Percentage of Percentage of economic interests voting rights 31/12/2020 1/1/2020 31/12/2020 1/1/2020		99.99% 100.00% 100.00%	99.99% 100.00% 100.00%	99.99% 100.00%	100.00%	100.00%
tage of interests 1/1/2020		%66'66	%66'66	%66'66	%66.66	%66.66
Percentage of economic interests 31/12/2020 1/1/2020		%66.66	%66'66	%66'66	%66.66	%66.66
Address		Song May Industrial Zone, Bac Son Commune, Trang Bom District, Dong Nai Province, Vietnam	Nhon Hoi Industrial Park (Area A), Nhon Hoi District, Quy Nhon City, Binh Dinh Province, Vietnam	Co Chien Industrial Park, Son Dong Hamlet, Thanh Duc Commune, Long Ho District, Vinh Long Province, Vietnam	Trung Thanh Industrial Park, Trung Thanh Commune, Pho Yen Town, Thai Nguyen Province, Vietnam	Long Giang Industrial Park, Tan Lap 1 Ward, Tan Phuoc District, Tien Giang Province, Vietnam
Principal activity		To manufacture, process livestock, poultry and aquaculture feeds;	To manufacture, process livestock, poultry and aquaculture feeds;	To manufacture, process livestock, poultry and aquaculture feeds;	To manufacture, process livestock, poultry and aquaculture feeds;	To manufacture, process livestock, poultry and aquaculture feeds;
		al (i)	al (i)	(i)	(i)	Ξ
Name	Indirectly owned subsidiaries	Agro Nutrition International Joint Stock Company ("ANCO")	Agro Nutrition International Binh Dinh One Member Limited Company ("ANCO Binh Dinh")	MNS Feed Vinh Long Company Limited ("MNS Feed Vinh Long")	MNS Feed Thai Nguyen Company Limited ("MNS Feed Thai Nguyen")	MNS Feed Tien Giang Company Limited ("MNS Feed Tien Giang")
No.	Indir	-	2	т	4	5



Form B 09 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Principal activity  (i) To manufacture, process livestock, poultry and	Principal activity  To manufacture, process livestock, poultry and	Addres  Nam Can Industrial Par		Percentage of economic interests 31/12/2020 1/1/2020 99.99%	age of interests 1/1/2020 99.99%	Percentage of economic interests         Percentage of economic interests         voting rights           31/12/2020 1/1/2020 31/12/2020 1/1/2020         99.99% 100.00% 100.00%	age of rights 1/1/2020 100.00%
(i) To manufacture, process livestock, poultry and aquaculture feeds;	To manufacture, process livestock, poultry and aquaculture feeds;	Nai Ngl Wa	Nam Can Industrial Park, South East Nghe An Industrial Zone, Nghi Xa Ward, Nghi Loc District, Nghe An	31/12/2020 99.99%	1/1/2020 99.99%	<b>31/12/2</b> (100.00	%
MNS Feed Hau Giang  (i) To manufacture, process  Company Limited ("MNS livestock, poultry and 1, Tan 1  Feed Hau Giang")	To manufacture, process livestock, poultry and aquaculture feeds;	Provinc Tan Pho 1, Tan I	Province, Vietnam Tan Phu Thanh Industrial Park – Phase 1, Tan Phu Thanh Commune, Chau Thanh A District, Hau Giang Province,	%66.66	%66.66	99.99% 100.00% 100.00%	_
Vietnam  Vietnam  Vietnam  Vietnam  Vietnam  Vietnam  Vietnam  Vietnam  Feed Joint Stock Company  protein enriched and refined City, Donanimal feeds;	To manufacture, process protein enriched and refined animal feeds;	Vietnan Bien Ho City, Do	Vietnam Bien Hoa I Industrial Park, Bien Hoa City, Dong Nai Province, Vietnam	75.15%	75.15%	75.15%	75.15%
Proconco Can Tho One (i) To manufacture and trade Industrial Park Member Company Limited feeds and raw material for Ward, Binh Th ("Proconco Can Tho")	To manufacture and trade feeds and raw material for manufacturing animal feeds;	Industria Ward, B City, Vie	Industrial Park Tra Noc 1, Tra Noc Ward, Binh Thuy District, Can Tho City, Vietnam	75.15%	75.15%	75.15%	75.15%
Conco Binh Dinh Co., Ltd. (i) To manufacture, process Nhon H ("Proconco Binh Dinh") feeds and raw material for Ward, A manufacturing animal feeds; Province	To manufacture, process feeds and raw material for manufacturing animal feeds;	Nhon Ho Ward, A Province	Nhon Hoa Industrial Park, Nhon Tho Ward, An Nhon Town, Binh Dinh Province, Vietnam	75.15%	75.15%	75.15%	75.15%
Proconco Hung Yen Trading (i) To manufacture, process Yen Phu and Production Co., Ltd feeds, poultry feed and Commun ("Proconco Hung Yen")	To manufacture, process feeds, poultry feed and aquaculture feed;	Yen Phu Commu Yen Pro	Yen Phu Hamlet, Giai Pham Commune, Yen My District, Hung Yen Province, Vietnam	75.15%	75.15%	75.15%	75.15%

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# Masan MEATLife Corporation and its subsidiaries Notes to the consolidated financial statements for the year ended 31 December 2020 (continued)

Form B 09 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

No.	Name		Principal activity	Address	Percentage of Percentage of economic interests voting rights 31/12/2020 1/1/2020 31/12/2020 1/1/2020	age of interests 1/1/2020	Percentage of voting rights 31/12/2020 1/1/20	age of rights 1/1/2020
	MNS Meat Processing Company Limited ("MNS Meat Processing")	(ii)	(ii) Investment holding;	10th Floor, Central Plaza Tower, 17 Le Duan Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	100.00%	100.00%	100.00% 100.00% 100.00% 100.00%	100.00%
	MNS Meat Ha Nam Company Limited ("MNS Meat Ha Nam")	(ii)	To process and preserve meat and meat related products;	Dong Van IV Industrial Zone, Dai Cuong Commune, Kim Bang District, Ha Nam Province, Vietnam	100.00%	100.00%	100.00% 100.00% 100.00% 100.00%	100.00%
	MEATDeli Sai Gon Company Limited (formerly known as "MNS Meat Sai Gon Company Limited")	Œ	<ul><li>(ii) To process and preserve meat and meat related products;</li></ul>	Tan Duc Industrial Park, Huu Thanh Ward, Duc Hoa District, Long An Province, Vietnam	100.00% 100.00% 100.00%	100.00%	100.00%	100.00%
	MNS Farm Company Limited ("MNS Farm")	(ii)	Investment holding;	10th Floor, Central Plaza, 17 Le Duan Street, District 1, Ben Nghe Ward, Ho Chi Minh City, Vietnam	100.00%	100.00%	100.00% 100.00% 100.00% 100.00%	100.00%
	MNS Farm Nghe An Company Limited ("MNS Farm Nghe An")	(ii)	To breed swine;	Con Son Hamlet, Ha Son Commune, Quy Hop District, Nghe An Province, Vietnam	100.00% 100.00% 100.00%	100.00%		100.00%
	3F VIET Food Company Limited ("3F VIET Food")	(iii	(iii) To process and preserve meat and meat related product;	Kien An Hamlet, An Lap Ward, Dau Tieng District, Binh Duong Province, Vietnam	51.00%	1	51.00%	ť

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tage of rights 1/1/2020		25.00%	25.00%	21.30%	24.90%
Percentage of voting rights 31/12/2020 1/1/20		25.00%	25.00%	10.63%	24.90%
age of interests 1/1/2020		25.00%	25.00%	21.30%	24.90%
Percentage of Percentage of economic interests voting rights 31/12/2020 1/1/2020 31/12/2020		25.00%	25.00%	10.63%	24.90%
Address		Tan Bien Ward, Bien Hoa City, Dong Nai Province, Vietnam	Long Binh Ward, Bien Hoa City, Dong Nai Province, Vietnam	75A Ha Huy Giap Street, Quyet Thang Ward, Bien Hoa City, Dong Nai Province, Vietnam	420 No Trang Long Street, Ward 13, Binh Thanh District, Ho Chi Minh City, Vietnam
Principal activity		<ul><li>(i) To manufacture PP and PE package and trade plastic materials;</li></ul>	<ul><li>(i) To perform abattoir and processing activities for cattle and poultry;</li></ul>	To plant industrial and agricultural trees;	<ul><li>(i) To process and trade fresh meat, processed foods and meat related products;</li></ul>
		(i)	$\odot$	Θ	
No. Name	Indirectly owned associates	Thuan Phat Packing Joint Stock Company ("Thuan Phat")	Abattoir Long Binh Joint Stock Company ("Abattoir")	Dong Nai Producing Trading (i) To plant industrial and Services Joint Stock agricultural trees; Company ("Donatraco")	Vissan Joint Stock Company ("Vissan")
No.	Indire	-	2	ю	4

These subsidiaries and the associates are indirectly owned by the Company through MNS Feed.  $\Xi$ 

i) These subsidiaries are indirectly owned by the Company through MNS Meat.

(iii) This subsidiary is indirectly owned by the Company through 3F VIET.

The percentage of economic interests represent both the directly and indirectly effective economic interests of the Company and its subsidiaries in the subsidiaries and the directly effective economic interests of the Company and its subsidiaries in the associates.

As at 31 December 2020, the Group had 4,323 employees (1/1/2020: 3,501 employees).

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### 2. Basis of preparation

### (a) Statement of compliance

These consolidated financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

The consolidated financial statements of the Company comprise the Company and its subsidiaries (collectively referred to as "the Group") and the Group's interest in associates.

### (b) Basis of measurement

The consolidated financial statements, except for the consolidated statement of cash flows, are prepared on the accrual basis using the historical cost concept. The consolidated statement of cash flows is prepared using the indirect method.

### (c) Annual accounting period

The annual accounting period of the Group is from 1 January to 31 December.

### (d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statements presentation purposes.

### 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Group in the preparation of these consolidated financial statements.

### (a) Basis of consolidation

### (i) Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of the subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.



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### (ii) Non-controlling interests

Non-controlling interests ("NCI") are measured at their proportionate share of the acquiree's identifiable net assets at date of acquisition.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners. The difference between the change in the Group's share of net assets of the subsidiary and any consideration paid or received is recorded directly in undistributed profits after tax under equity.

### (iii) Associates

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Associates are accounted for using the equity method. They are initially recognised at cost, which includes transaction costs. Subsequent to initial recognition the consolidated financial statements include the Group's share of the profit or loss of the associates, after adjustments to align the accounting policies with those of the Group, from the date that significant influence until the date that significant influence ceases. The carrying amount of investments in associates is also adjusted for the alterations in the investor's proportionate interest in the associates arising from changes in the associates' equity that have not been included in the income statement (such as revaluation of fixed assets, or foreign exchange translation differences, etc.).

When the Group's share of losses exceeds its interest in an associate, the carrying amount of that interest (including any long-term investments) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the associate.

### (iv) Transactions and balances eliminated on consolidation

Intra-group transactions and balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains and losses arising from transactions with associates are eliminated against the investment to the extent of the Group's interest in the associate.

### (v) Business combination under common control

Business combination where the same group of investors ("the Controlling Investors") control the combining companies before and after the business combination meets the definition of business combination under common control because there is a continuation of the risks and benefits to the Controlling Investors. Such common control business combination is specifically excluded from the scope of Vietnamese Accounting Standard No. 11 – Business Combination and in selecting its accounting policies with respect to such transaction, the Group has considered Vietnamese Accounting Standard No. 01 – Framework and Vietnamese Accounting Standard No. 21 – Presentation of Financial Statements. Based on these standards, the Group has adopted the merger ("carry-over") basis of accounting. The assets and liabilities of the combining companies are consolidated using the existing book values from the Controlling Investors' perspective. Any difference between the cost of acquisition and net assets value acquired is treated as a deemed distribution to or contribution from investors and recorded in undistributed profits after tax under equity.



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The consolidated statement of income and consolidated statement of cash flows include the results of operations of the combining companies from the date of the business combination.

### (vi) Business combination under non-common control

Non-common control business combinations are accounted for using the purchase method as at the acquisition date, which is the date on which control is transferred to the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account.

Cost of a business combination (cost of the acquisition) is the aggregate amount of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the acquirer in the acquisition in exchange for control of the acquiree and any costs directly attributable to the business combination. Identifiable assets acquired, identifiable liabilities and contingent liabilities assumed in a business combination are recognised at fair value at the acquisition date.

Any goodwill that arises representing the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree is recognised in consolidated balance sheet, then amortised through to the consolidated statement of income (Note 3(j)). When the excess is negative (gain from bargain purchase), it is recognised in the consolidated statement of income for the current year after a reassessment has been performed to ensure that the measurement of identifiable assets acquired, liabilities and contingent liabilities assumed and the cost of the business combination appropriately reflects consideration of all available information as of the acquisition date.

### (b) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively, at the end of the annual accounting period quoted by the commercial bank where the Company or its subsidiaries most frequently conduct transactions.

All foreign exchange differences are recorded in the consolidated statement of income.

### (c) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

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### (d) Investments

### (i) Held-to-maturity investments

Held-to-maturity investments are those that the Company's or its subsidiaries' management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks and loans receivable held to maturity. These investments are stated at costs less allowance for doubtful debts.

### (ii) Equity investments in other entities

Equity investments in other entities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss, except where such a loss was anticipated by the Group's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

### (e) Accounts receivable

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

### (f) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and direct selling expenses.

The Group applies the perpetual method of accounting for inventories.

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### (g) Tangible fixed assets

### (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use, and the costs of dismantling and removing the asset and restoring the site on which it is located. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the consolidated statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

### (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

buildings and structures
 machinery and equipment
 motor vehicles
 office equipment
 4 - 20 years
 2 - 15 years
 3 - 15 years
 3 - 15 years

### (h) Intangible fixed assets

### (i) Land use rights

Land use rights comprise of:

- those granted by the State for which land use payments have been made; and
- rights to use leased land obtained before the effective date of Land Law (2003) for which payments have been made in advance for more than 5 years and supported by land use right certificate issued by competent authority.

Land use rights with indefinite term are stated at cost and are not amortised. Land use rights with definite term are stated at cost less accumulated amortisation. The initial cost of a land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over a period ranging from 35 to 49 years.

### (ii) Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible fixed asset. Software cost is amortised on a straight-line basis over a period ranging from 5 to 7 years.

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### (iii) Brand name

Brand name that is acquired by the Group on the acquisition of a subsidiary is recognised as intangible fixed asset and amortised on a straight-line basis over their estimated useful lives ranging from 9 to 20 years. The fair value of brand name acquired in a business combination is determined based on the discounted estimated royalty payments that have been avoided as a result of the brand name being owned.

### (iv) Customer relationships

Customer relationships that is acquired by the Group on the acquisition of a subsidiary is recognised as intangible fixed asset and amortised on a straight-line basis over their estimated useful lives ranging from 16 to 20 years.

The fair value of customer relationships acquired in a business combination is determined using the multiperiod excess earnings method, whereby the subject assets are valued after deducting a fair return on all other assets that are part of creating the related cash flows.

### (v) Technology

Technology that is acquired by the Group on the acquisition of a subsidiary is recognised as intangible fixed asset and amortised on a straight-line basis over their estimated useful lives of 5 years.

The fair value of technology acquired in a business combination is determined using the multi-period excess earnings method, whereby the subject assets are valued after deducting a fair return on all other assets that are part of creating the related cash flows.

### (i) Construction in progress

Construction in progress represents the costs of swine breeders and costs of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of breeding the swines, construction and installation.

### (j) Goodwill

Goodwill arises on the acquisition of subsidiaries and associates. Goodwill is measured at cost less accumulated amortisation. Cost of goodwill represents the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree.

Goodwill arising on acquisition of a subsidiary is amortised on a straight-line basis over 10 years. Carrying value of goodwill arising on acquisition of a subsidiary is written down to recoverable amount as Management determines that it is not fully recoverable.

In respect of associates, the carrying amount of goodwill is included in the carrying amount of the investment and is not amortised.

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### (k) Prepaid expenses

### (i) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals, including those for which the Group obtained land use rights certificate but are not qualified as intangible fixed assets under prevailing regulation and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the consolidated statement of income on a straight-line basis over the terms of the leases ranging from 35 to 50 years.

### (ii) Tools and instruments

Tools and instruments include assets held for use by the Group in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Costs of tools and instruments are amortised on a straight-line basis over a period ranging from 1 to 3 years.

### (iii) Chicken and swine breeders

Chicken and swine breeders are recognised as prepaid expenses and amortised on a straight-line basis over their estimated useful lives ranging from 1 to 3 years. The amortisation cost of breeders that directly relates to farming of livestock in work in progress are capitalised as part of the cost of the work in progress.

### (l) Accounts payable

Accounts payable to suppliers and other payables are stated at their cost.

### (m) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

### Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Group are excluded.



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### (n) Straight bonds issued

At initial recognition, straight bonds are measured at cost which comprises proceeds from issuance net of bonds issuance costs. Any discount, premium or issuance costs are amortised on a straight-line basis over the terms of the bonds.

### (o) Equity

### (i) Ordinary shares

Ordinary shares are recognised at issuance price less incremental costs directly attributable to the issue of shares, net of tax effects. Such costs are recognised as a deduction from share premium. The difference between the proceeds from issuance of shares and the par value of shares issued is recorded as share premium.

### (ii) Other capital

Other capital is resulting from transactions involving equity instruments.

### (p) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the consolidated statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

### (q) Revenue from the sales of goods

Revenue from the sales of goods is recognised in the consolidated statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue from the sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

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### (r) Financial income and financial expenses

### (i) Financial income

Financial income comprises interest income from bank deposits and loans receivables and foreign exchange gains and dividend income from equity from equity investments in other entities.

Interest income is recognised in the consolidated statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate. Dividend income is recognised when the right to receive dividend is established.

### (ii) Financial expenses

Financial expenses comprise interest expense on borrowings and bonds and associated issuance costs, allowance for diminution in the value of financial investments and foreign exchange losses.

Borrowing costs are recognised as an expense in the period in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

### (s) Leases

### (i) Leased assets

Leases in terms of which the Group, as lessee, assumes substantially all the risks and rewards of ownership are classified as finance leases. Tangible fixed assets acquired by way of finance leases are stated at an amount equal to the lower of fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation.

Depreciation on finance leased assets is computed on a straight-line basis over the shorter of the lease term and the estimated useful lives of the leased assets unless it is reasonably certain that the Group will obtain ownership by the end of the lease term. The estimated useful lives of finance leased assets are consistent with the useful lives of tangible fixed assets as described in Note 3(g).

Assets held under other leases are classified as operating leases and are not recognised in the Group's consolidated balance sheet.

### (ii) Lease payments

Payments made under operating leases are recognised in the consolidated statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the consolidated statement of income as an integral part of the total lease expense, over the term of the lease.

Lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

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### (t) Earnings per share

The Group presents basic and diluted earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company (after deducting any amounts appropriated to bonus and welfare funds for the annual accounting period) by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders of the Company and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares, which comprise convertible bonds and share options. During the year, the Company had no potential ordinary shares and therefore does not present diluted EPS.

### (u) Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary and secondary formats for segment reporting are based on business segments and geographical segments, respectively.

### (v) Related parties

Parties are considered to be related to the Group if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Group and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

### (w) Employee stock ownership plans

Shares issued to employees based on the employee stock ownership plans are issued at par value.

### (x) Comparative information

Comparative information in these consolidated financial statements is presented as corresponding figures. Under this method, comparative information for the prior year are included as an integral part of the current period consolidated financial statements and are intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these consolidated financial statements is not intended to present the Group's consolidated financial position, consolidated results of operation or consolidated cash flows for the prior year.

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### 4. Segment reporting

The Group has two reportable segments, as described below, which are the Group's strategic businesses. The strategic businesses offer different products and services, are managed separately because they require different technology and marketing strategies. For each of the strategic businesses, the Board of Management of the Company or its subsidiaries reviews internal management reports on a periodic basis.

The following summary describes the operations of each reportable segment:

Re	portable segments	Operations
	Feed	To manufacture, process livestock, poultry and aquaculture feeds.
•	Meat and Farm	To breed cattle and poultry, process and preserve meat and meat related product.

Segment results represent segment net revenue less segment cost of sales, directly attributable selling expenses and general and administration expenses, and indirectly attributable selling expenses and general and administration expenses which can be allocated on a reasonable basis.

Unallocated expenses represent general and administration expenses, financial expenses, finance income, other expenses and other income which the Company's Board of Management assesses cannot be allocated to each segment on a reasonable basis. These expenses were incurred at the corporate level.



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### (a) Business segments

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

		Feed 2019	Meat and Farm 2020	Farm 2019	Elimination 2020	ation 2019	Consolidated 2020	dated 2019
	QNA	QNA	VND	VND	VND	VND	VND	VND
Total segment revenue 13,871,348,036,256 13,474,840,096,172 2,378,515,081,290 420,936,545,037 (130,857,634,615) (97,025,354,537) 16,119,005,482,931 13,798,751,286,672	13,871,348,036,256	13,474,840,096,172	2,378,515,081,290 4	120,936,545,037 (1.	30,857,634,615)	(97,025,354,537)1	6,119,005,482,931	13,798,751,286,672
Segment results	1,132,196,578,398	1,132,196,578,398 1,106,348,481,932 (301,509,172,296) (389,228,060,184)	(301,509,172,296) (3	389,228,060,184)	344,085,774	344,085,774 2,126,432,059	831,031,491,876	719,246,853,807
Unallocated net expenses	s						(150,839,359,221)	(150,839,359,221) (150,891,655,372)
Results from operating activities						1	680,192,132,655	568,355,198,435
Results of other activities Income tax		. (182,722,241,213) (198,186,843,580)	(5,418,383,338)	(27,877,183)		1	150,773,960 (188,140,624,551)	(425,528,621) (198,214,720,763)
Net profit after tax	949,474,337,185	908,161,638,352	908,161,638,352 (306,927,555,634) (389,255,937,367)	189,255,937,367)	344,085,774	344,085,774 2,126,432,059	492,202,282,064	369,714,949,051



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Consolidated 31/12/2020 1/1/2020 VND VND	2,214,730,352,221 (1,024,599,885,041) (1,344,171,191,902)15,810,905,190,486 12,551,457,505,458	- 2,146,548,963,099 2,159,937,181,640	17,957,454,153,585 14,711,394,687,098	(997,285,344,500) (1,343,501,676,587) 9,494,240,002,625 7,188,198,744,263	2020 2019 VND VND	- 1,010,842,903,442 2,117,083,988,566	- 450,227,596,604 367,855,489,550	- 244 556 775 360
nation 1/1/2020 VND	(1,344,171,191,90			(1,343,501,676,58	2019 VND			,
Elimination 31/12/2020 VND	(1,024,599,885,041)	,		(997,285,344,500)	2020 VND	,	ī	ï
and Farm 1/1/2020 VND	2,214,730,352,221	2,135,490,172,000		3,453,398,383,866	2019 VND	2,001,515,657,370	53,101,028,522	515,291,716
Meat an 31/12/2020 VND	3,631,354,037,072	24,447,009,640 2,135,490,172,000		4,082,917,417,084	2020 VND	934,782,403,861	157,283,641,098	576,280,479
Feed 1/1/2020 VND	11,680,898,345,139	24,447,009,640		5,078,302,036,984 4,082,917,417,084	2019 VND	115,568,331,196	314,754,461,028	321,233,686,684
F 31/12/2020 VND	13,204,151,038,455 11,680,898,345,139 3,631,354,037,072	11,058,791,099		6,408,607,930,041	2020 VND	Capital expenditure 76,060,499,581 Depreciation of	292,943,955,506	243,980,444,881
	Segment assets Investments in	associates	Total assets	Segment liabilities		Capital expenditur Depreciation of	tangible fixed assets Amortisation of	assets

### (b) Geographical segments

The Group operates in one geographical segment, which is Vietnam based on geographical location of customers and assets.

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### 5. Business combination – 3F VIET Joint Stock Company

In November 2020, the Company completed the acquisition of 51% equity interest of 3F VIET Joint Stock Company for a total consideration of VND614,774 million including transaction costs.

The business combination had the following effect on the Group's assets and liabilities on the acquisition date:

	Pre-acquisition carrying amounts VND	Fair value adjustments VND	Recognised value on acquisition VND
Cash and cash equivalents Accounts receivable from customers	572,806,861,031	-	572,806,861,031
- short-term	50,928,099,166	_	50,928,099,166
Inventories – net	78,574,272,708	_	78,574,272,708
Other current assets	93,091,862,791	10,156,240,460	103,248,103,251
Other long-term receivables	442,300,000	-	442,300,000
Tangible fixed assets – net	69,197,407,384	15,256,816,244	84,454,223,628
Finance lease tangible fixed assets - net	22,761,303,606	-	22,761,303,606
Intangible fixed assets – net	-	322,659,298,685	322,659,298,685
Construction in progress	38,200,969,560	-	38,200,969,560
Long-term prepaid expenses	12,690,035,104	_	12,690,035,104
Deferred tax assets	6,281,936,945	-	6,281,936,945
Accounts payable to suppliers – short-term	(184,351,921,800)	i. <del></del>	(184,351,921,800)
Short-term borrowings and finance lease			
liabilities	(70,203,918,995)	-	(70,203,918,995)
Other current liabilities	(25,368,527,367)	-	(25,368,527,367)
Long-term borrowings and finance			
lease liabilities	(34,421,855,455)	-	(34,421,855,455)
Other long-term liabilities	(5,036,135,615)	H	(5,036,135,615)
Deferred tax liabilities	-	(52,210,853,308)	(52,210,853,308)
Net identifiable assets and liabilities	625,592,689,063	295,861,502,081	921,454,191,144
Net assets acquired			469,941,637,483
Goodwill on business acquisition (Note 19)			144,832,662,517
Consideration transferred		-	614,774,300,000
Cash acquired			572,806,861,031
Net cash outflow		_	41,967,438,969
		_	

Goodwill recognised on the acquisition is attributable mainly to the synergies expected to be achieved from integrating the acquired business into the Group's existing business and acquired workforce.

For the period from the acquisition date to 31 December 2020, the acquired business contributed revenue of VND106,243 million and loss of VND11,171 million to the Group's results.

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### 6. Cash and cash equivalents

	31/12/2020 VND	1/1/2020 VND
Cash on hand Cash in banks Cash in transit Cash equivalents	2,283,647,862 113,112,956,930 98,606,857 1,520,300,000,000	1,146,399,948 180,275,108,940 277,893,750 1,303,900,000,000
	1,635,795,211,649	1,485,599,402,638

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transaction dates.

As at 31 December 2020, cash at bank with carrying value of VND3,000 million (1/1/2020: nil) were pledged with banks as security for loans granted to the Group (Note 24).

### 7. Investments

	31/12/2020 VND	1/1/2020 VND
Short-term financial investments  Held-to-maturity investments (a)  Short-term loans receivable (b)	134,950,000,000 1,290,000,000,000	156,400,000,000
<ul> <li>Long-term financial investments</li> <li>Investments in associates (c)</li> <li>Equity investments in other entities (d)</li> <li>Allowance for diminution in the value of long-term financial investments (d)</li> </ul>	2,146,548,963,099 30,588,758,800 (5,627,960,000)	2,159,937,181,640 21,646,000,000 (8,441,940,000)
	2,171,509,761,899	2,173,141,241,640

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### (a) Held-to-maturity investments - short-term

Held-to-maturity investments – short-term represented term deposits at banks with remaining terms to maturity of more than three months and less than twelve months from the balance sheet date and earned annual interest at 5.8% (1/1/2020: 6.2%).

As at 31 December 2020, term deposits with carrying value of VND12,900 million (1/1/2020: VND1,400 million) were pledged at Vietnam Technological and Commercial Joint Stock Bank, a related party as security for a subsidiary's performance obligations under certain purchase agreements.

### (b) Short-term loans receivable

Terms and conditions of outstanding short-term loans receivable in VND were as follows:

	Annual interest rate	Year of maturity	31/12/2020 VND	1/1/2020 VND	
Masan Group Corporation,					
the parent company	6.5%	2021	150,000,000,000		-
Third parties	6.5%	2021	1,140,000,000,000		-
			1,290,000,000,000		

Loans receivable from the parent company and third parties are unsecured.



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(c) Investments in associates

Carrying value under equity method VND	2,135,490,172,000	4,925,117,326	6,708,889,701	12,813,002,613	2,159,937,181,640
1/1/2020 % economic interests/ voting rights	24.9%	25.0%	25.0%	21.3%	
No. of shares	20,180,026	490,000	200,000	850,800	
Carrying value under equity method VND	2,135,490,172,000	4,289,329,696	6,769,461,403	ı	2,146,548,963,099
31/12/2020 % economic interests/ voting rights	24.9%	25.0%	25.0%	i i	
No. of shares	20,180,026	490,000	000,000	,	
	Vissan Joint Stock Company ("Vissan") Thuan Phat Packing Joint Stock	Company ("Thuan Phat") Abattoir Long Binh Joint Stock	Company ("Abattoir")  Dong Nai Producing Trading Services	Joint Stock Company ("Donatraco") (*)	

During the year, Donatraco issued 4,000,000 shares to other investors, as a result, the Group' economic interests and voting rights decreased from 21.3% to 10.63%. The Group transferred this investment to investments in other entities (Note 7(d)) accordingly. \*

The Group has not determined the fair value of the equity investments in associates for disclosure in the consolidated financial statements because there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of these equity investments may differ from their carrying amounts.



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Movements of carrying value of investments in associates during the year were as follows:

Abattoir Donatraco Total VND VND VND	708,889,701 12,813,002,613 2,159,937,181,640 560,571,702 - 10,014,797,072 500,000,000) - (8,942,758,800) (8,942,758,800) - (3,870,243,813) (3,870,243,813)	.9,461,403 - 2,146,548,963,099
Thuan Phat VND	4,925,117,326 6,708,889,701 (635,787,630) 560,571,702 - (500,000,000)	4,289,329,696 6,76
Vissan VND	2,135,490,172,000 10,090,013,000 (10,090,013,000)	2,135,490,172,000 4,289,329,696 6,769,461,403
	Opening balance Share of post-acquisition profit/(loss) Dividends declared Transfer to equity investments in other entities Loss from transfer to equity investments in other entities	Closing balance

### (d) Equity investments in other entities

	e ion Fair value VND	5.41% 21,646,000,000 (8,441,940,000)13,204,060,000	(00)
	Allowance for diminution in value VND	(8,441,940,0	(8,441,940,0
1/1/2020	Cost	21,646,000,000	21,646,000,000 (8,441,940,000)
	% economic interests/ voting rights	5.41%	
	No. of shares	2,164,600	
	Fair value VND	16,018,040,000	
20	Allowance for diminution in value VND	5.41% 21,646,000,000 (5,627,960,000) 16,018,040,000 2,164,600 0.63% 8,942,758,800 - (*)	30,588,758,800 (5,627,960,000)
31/12/2020	Cost	5.41% 21,646,000,000 10.63% 8,942,758,800	30,588,758,800
	% economic interests/ voting rights	5.41%	
	No. of shares	Dinh Vu Petroleum Service Port Joint Stock Company 2,164,600 Donatraco 850,800	
		Dinh Vu Petroleum Service Port Joint Stock Company Donatraco	

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Fair value of the investment in Dinh Vu Petroleum Service Port Joint Stock Company was determined as referenced to the share price of this company quoted on the Unlisted Public Company Market ("UPCoM") as at 31 December 2020 at VND7,400 per share (1/1/2020: VND6,100 per share).

(\*) The Group has not determined the fair value of the equity investments in other entities for disclosure in the consolidated financial statements because there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of these equity investments may differ from their carrying amounts.

Movements of the allowance for diminution in value of equity investments in other entities during the year were as follows:

	2020 VND	2019 VND
Opening balance Written back during the year	8,441,940,000 (2,813,980,000)	8,441,940,000
Closing balance	5,627,960,000	8,441,940,000

### 8. Accounts receivable from customers – short-term

(a) Accounts receivable from customers detailed by significant customers

	31/12/2020 VND	1/1/2020 VND
VinCommerce General Commercial Services Joint Stock Company Other customers	83,785,913,212 544,145,206,415	12,829,922,578 361,621,883,543
	627,931,119,627	374,451,806,121

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### (b) Accounts receivable from customer who are related parties

	31/12/2020 VND	1/1/2020 VND
Parent company  Masan Group Corporation	248,831,324	548,065,749
Other related parties	240,031,324	346,003,749
<ul> <li>VinCommerce General Commercial Services</li> <li>Joint Stock Company</li> </ul>	83,785,913,212	12,829,922,578
<ul> <li>Masan Industrial One Member Company Limited</li> </ul>	6,232,503,836	34,385,400
<ul><li>Masan Consumer Corporation</li><li>Masan HD One Member Company Limited</li></ul>	1,801,255,001 1,397,985,320	-
<ul><li>Masan Jinju Joint Stock Company</li><li>Masan Blue Corporation</li></ul>	661,043,452	06.740.000
<ul> <li>Massan HG One Member Company Limited</li> </ul>	43,139	96,748,292 119,013,887

The amounts due from the parent company and other related parties were unsecured, interest free and are receivable within 30 days to 60 days from the invoice date.

### 9. Prepayment to suppliers - short-term

As at 31 December 2020, prepayments to suppliers of the Group amounting to VND69,877 million (1/1/2020: VND629,642 million) was related to fixed assets.

### 10. Other receivables

Interest receivable from loans to Masan Group Corporation, parent company Advances to employees Short-term deposits Value added tax receivables Others  Other long-term receivables  Advances to employees 2,323,972,603 2,458,153,24 5,139,283,628 2,725,355,21 83,863,305,40 77,310,423,807 20,102,874,41 77,307,967,823 116,349,265,26		31/12/2020 VND	1/1/2020 VND
Other long-term receivables	Interest receivable from deposits at banks and loans to third parties Interest receivable from loans to Masan Group Corporation, parent company Advances to employees Short-term deposits Value added tax receivables	2,323,972,603 2,324,001,905 5,139,283,628 7,310,423,807	7,199,576,986 2,458,153,241 2,725,355,215 83,863,305,408 20,102,874,415
Long-term deposits 32,405,791,605 16,506,597,00	Other long-term receivables Long-term deposits		16,506,597,000

Interest receivable from loans to the parent company was unsecured and is receivable on the maturity date or repayment date of the related loan agreements, whichever earlier.

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### 11. Allowance for doubtful debts

Movements of the allowance for doubtful debts during the year were as follows:

	2020 VND	2019 VND
Opening balance Allowance made during the year Allowance utilised during the year Written back during the year	105,744,315,607 6,703,483,901 (6,469,263) (20,326,798,717)	106,135,140,349 13,515,336,137 (5,926,240,831) (7,979,920,048)
Closing balance	92,114,531,528	105,744,315,607

### 12. Inventories

	31/12/	/2020	1/1/2	2020
	Cost VND	Allowance VND	Cost VND	Allowance VND
Goods in transit	459,084,932,233	-	167,454,196,591	_
Raw materials	1,168,506,803,921	(1,299,376,917)		(2,331,488,570)
Tools and supplies	103,156,978,499	(1,776,950,917)		(1,663,097,204)
Work in process	311,633,159,151	_	167,771,382,262	(-,,,
Finished goods	218,245,504,872	(24,533,471,333)	260,041,238,033	(17,124,541,027)
Merchandise inventories	1,715,095,933	-	1,519,981,572	-
	2,262,342,474,609	(27,609,799,167)	1,550,320,775,204	(21,119,126,801)

Included in inventories as at 31 December 2020 was VND2,825 million (1/1/2020: VND3,994 million) of slow-moving inventories.

Included in inventories as at 31 December 2020 were VND43,106 million (1/1/2020: VND33,415 million) of finished goods carried at net realisable value.

Movements of the allowance for inventories during the year were as follows:

	2020 VND	2019 VND
Opening balance Allowance made during the year Allowance utilised during the year Written back during the year	21,119,126,801 53,141,164,887 (183,039,564) (46,467,452,957)	5,577,461,820 20,548,202,829 (5,006,537,848)
Closing balance	27,609,799,167	21,119,126,801



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### 13. Tangible fixed assets

	Buildings and structures VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Total VND
Cost Opening balance Increase from business combination (Note 5) Additions Transfer from construction in progress Disposals Written off Reclassifications	3,188,673,996,467 15,397,326,967 55,000,587,017 618,049,390,769 (5,317,028,800)	1,945,851,589,013 49,129,991,022 82,854,143,763 479,201,247,091 (8,388,903,855)	89,822,342,421 19,926,905,639 30,543,503,645 5,790,952,617 (9,634,877,033)	58,848,040,172 - 4,922,653,000 14,502,017,988 (1,975,000,000) (377,176,600) (16,296,540,000)	5,283,195,968,073 84,454,223,628 173,320,887,425 1,117,543,608,465 (25,315,809,688) (377,176,600)
Closing balance	3,884,979,322,057	2,564,944,607,034	123,273,777,652	59,623,994,560	6,632,821,701,303
Accumulated depreciation Opening balance Charge for the year Disposals Written off Reclassifications	462,790,361,492 195,395,082,300 (3,752,168,725) - 2,200,993,104	674,449,719,044 228,828,919,291 (2,170,297,761) - 4,004,680,569	38,613,830,121 14,022,220,939 (9,387,077,805) - (2,200,993,104)	15,917,138,109 11,498,810,626 (406,849,953) (377,176,600) (4,004,680,569)	1,191,771,048,766 449,745,033,156 (15,716,394,244) (377,176,600)
Closing balance	656,634,268,171	905,113,021,143	41,047,980,151	22,627,241,613	1,625,422,511,078
Net book value Opening balance Closing balance	2,725,883,634,975 3,228,345,053,886	1,271,401,869,969	51,208,512,300 82,225,797,501	42,930,902,063 36,996,752,947	4,091,424,919,307 5,007,399,190,225



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Included in tangible fixed assets as of 31 December 2020 were assets costing VND736,455 million (1/1/2020: VND562,087 million) which were fully depreciated, but which are still in active use.

As at 31 December 2020, tangible fixed assets with net book value of VND3,646,538 million (1/1/2020: VND2,831,368 million) were pledged with banks as security for loans granted to the Group (Note 24).

The net book value of temporarily idle buildings and equipment in tangible fixed assets amounted to VND38,254 million as of 31 December 2020 (1/1/2020: nil).

### 14. Finance lease tangible fixed assets

	Machinery and equipment VND	Motor vehicles VND	Total VND
Cost			
Increase from business combination and closing balance (Note 5)	20,950,856,339	1,810,447,267	22,761,303,606
Accumulated depreciation			
Charge for the year and closing balance	443,666,189	38,897,259	482,563,448
Net book value			
Closing balance	20,507,190,150	1,771,550,008	22,278,740,158

The Group leases fixed assets under various finance lease agreements. At the end of each of the leases the Group has the option to purchase that assets at a beneficial price. The leased assets secure the lease obligations (Note 24).

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### 15. Intangible fixed assets

Cost	Land use rights VND	Software VND	Brand name VND	Customer relationships VND	Technology VND	Total VND
Opening balance Increase from business combination	207,411,509,016	61,564,339,505	1,615,000,000,000	2,413,100,000,000	566,000,000,000	4,863,075,848,521
(Note 5) Transfer from construction in progress	12,487,500,000	282,881,250	199,782,021,840	122,877,276,845	0 1	322,659,298,685 12,770,381,250
Closing balance	219,899,009,016	61,847,220,755	61,847,220,755 1,814,782,021,840 2,535,977,276,845	2,535,977,276,845	566,000,000,000	5,198,505,528,456
Accumulated amortisation						
Opening balance Charge for the year	28,276,376,950 6,054,612,598	22,349,750,704 9,050,354,565	400,775,000,009 82,599,833,540	606,936,250,000 121,294,985,813	541,650,000,010 24,349,999,990	1,599,987,377,673 243,349,786,506
Closing balance	34,330,989,548	31,400,105,269	483,374,833,549	728,231,235,813	566,000,000,000	566,000,000,000 1,843,337,164,179
Net book value						
Opening balance Closing balance	179,135,132,066 185,568,019,468	39,214,588,801 30,447,115,486	1,214,224,999,991 1,331,407,188,291	1,806,163,750,000 1,807,746,041,032	24,349,999,990	3,263,088,470,848 3,355,168,364,277

Included in intangible fixed assets as of 31 December 2020 were assets costing VND571,533 million (1/1/2020: VND5,533 million), which were fully amortised but which are still in active use.

As at 31 December 2020, tangible fixed assets with net book value of VND12,756 million (1/1/2020: nil) were pledged with banks as security for loans granted to the Group (Note 24).

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### 16. Construction in progress

	2020 VND	2019 VND
Opening balance Increase from business combination (Note 5) Additions	353,241,217,535 38,200,969,560	466,397,480,764
Transfer to tangible fixed assets Transfer to intangible fixed assets	931,704,821,109 (1,117,543,608,465) (12,770,381,250)	1,817,117,245,784 (1,894,952,134,157) (2,810,682,089)
Transfer to long-term prepaid expenses Written off	(10,858,280,508)	(32,164,905,115) (345,787,652)
Closing balance	181,974,737,981	353,241,217,535
Major constructions in progress as at the year-ended	were as follows:	

Major constructions in progress as at the year-ended were as follows:

	31/12/2020 VND	1/1/2020 VND
Machinery and equipment Buildings and structures Others	101,949,035,951 65,934,569,800 14,091,132,230	200,969,624,893 111,507,525,682 40,764,066,960
	181,974,737,981	353,241,217,535

As at 31 December 2020, construction in progress with carrying value of VND90,728 million (1/1/2020: VND103,081 million) were pledged with banks as security for loans granted to the Group (Note 24).

During the year, trial run expenses, borrowing costs and amortisation of land use rights capitalised into construction in progress amounting to VND14,799 million, VND14,427 million and VND12,090 million (2019: VND100,075 million, VND54,401 million and VND1,164 million), respectively.

### 17. Prepaid expenses

### (a) Short-term prepaid expenses

	31/12/2020 VND	1/1/2020 VND
Chicken breeders Tools and supplies Prepaid insurance expenses Prepaid operating leases Other short-term prepaid expenses	81,879,962,385 22,946,828,578 2,531,295,441 2,315,939,143 13,764,491,810	17,205,476,758 2,103,576,576 3,358,901,259 10,354,357,476
	123,438,517,357	33,022,312,069

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### (b) Long-term prepaid expenses

Others Total VND VND	30,471,011,587 76,004,264,262 81,444,983,891 415,519,871,660 5,119,134,821    17,129,544,230 34,556,546,050 30,253,852,622 460,547,889,466 3,117,866,491 15,822,553,797 466,312,500 10,858,280,508 (19,832,720,505) (39,286,264,321) (35,775,847,224)(102,797,532,908) (882,516,615) (28,094,002,555) (353,109,144) (29,329,628,314) (484,060,500) - (739,588,982) (1,223,649,482)	597,327,305,629 34,638,259,509 59,003,097,233 75,296,603,663 766,265,266,034
Swine breeders VND	3,471,011,587 76,004,264,262 8 3,119,134,821 3,129,544,230 34,556,546,050 34,117,866,491 15,822,553,797 3,832,720,505) (39,286,264,321) (3,882,516,615) (28,094,002,555) (484,060,500)	59,003,097,233 7.
Tools and instruments VND	30,471,011,587 5,119,134,821 17,129,544,230 3,117,866,491 (19,832,720,505) (882,516,615) (484,060,500)	34,638,259,509
Prepaid land costs VND	227,599,611,920 7,570,900,283 378,607,946,564 (8,548,452,280) (7,902,700,858)	597,327,305,629
	Opening balance Increase from business combination (Note 5) Additions Transfer (to)/from construction in progress Amortisation for the year Disposals Written off	Closing balance

million), VND54,332 million (1/1/2020: VND67,586 million) and VND10,411 million (1/1/2020: nil), respectively, were pledged with banks as security for As at 31 December 2020, prepaid land costs, swine breeders and chicken breeders with carrying value of VND497,123 million (1/1/2020: VND158,193 loans granted to the Group (Note 24).



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### 18. Deferred tax assets and liabilities

### (a) Recognised deferred tax assets and liabilities

	31/12/2020 VND	1/1/2020 VND
Deferred tax assets:		
Unrealised profits	2,370,069,907	2,765,147,122
Allowance for doubtful debts	10,788,145,285	12,647,944,572
Allowance for inventories	168,235,517	283,103,492
Accrued expenses and provisions	29,345,427,420	24,529,369,238
Tax losses carried forward	21,280,300,095	30,527,132,812
Others	1,309,949,009	1,312,512,810
Total deferred tax assets	65,262,127,233	72,065,210,046
Deferred tax liabilities:		
Intangible fixed assets	(489,812,587,555)	(476,314,542,644)
Tangible fixed assets	(8,312,052,463)	(11,789,669,873)
Short-term prepaid expenses	(1,396,483,063)	-
Others	(183,950,854)	-
Total deferred tax liabilities	(499,705,073,935)	(488,104,212,517)
Net deferred tax liabilities	(434,442,946,702)	(416,039,002,471)

### (b) Movements of temporary differences during the year

	1/1/2020 VND	Increase from business combination VND	Recognised in consolidated statement of income VND	31/12/2020 VND
Unrealised profits	2,765,147,122	-	(395,077,215)	2,370,069,907
Allowance for doubtful				
debts	12,647,944,572	-	(1,859,799,287)	10,788,145,285
Allowance for inventories	283,103,492	_	(114,867,975)	168,235,517
Accrued expenses	24,529,369,238	-	4,816,058,182	29,345,427,420
Tax losses carried forward	,,,	6,281,936,945	(15,528,769,662)	21,280,300,095
Intangible fixed assets	(476,314,542,644)		35,012,650,516	(489,812,587,555)
Tangible fixed assets	(11,789,669,873)	(2,176,721,812)	5,654,339,222	(8,312,052,463)
Short-term prepaid				
expenses		(1,523,436,069)	126,953,006	(1,396,483,063)
Others	1,312,512,810	-	(186,514,655)	1,125,998,155
_	(416,039,002,471)	(45,928,916,363)	27,524,972,132	(434,442,946,702)

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### 19. Goodwill

	VND
Cost	
Additions and closing balance	144,832,662,517
Accumulated amortisation	
Charge for the year and closing balance	1,206,938,854
Net book value	
Closing balance	143,625,723,663

### 20. Accounts payable to suppliers - short-term

### (a) Accounts payable to suppliers detailed by significant suppliers

		Cost/Amount within repayment capacity		
	31/12/2020 VND	1/1/2020 VND		
Pro-active Synergy Sdn. Bhd Other suppliers	109,355,355,375 1,102,546,652,044	99,777,835,335 757,869,480,374		
	1,211,902,007,419	857,647,315,709		

### (b) Accounts payable to suppliers who are related parties

	31/12/2020 VND	1/1/2020 VND
Associates		
Thuan Phat Packing Joint Stock Company	4,144,420,506	1,119,450,200
Abattoir Long Binh Joint Stock Company	566,385,400	487,835,600
Other related parties		
Masan Consumer Corporation	22,923,950,274	20,377,310,037
VinCommerce General Commercial Services	, , , , , , , , , , , , , , , , , , , ,	
Joint Stock Company	96,591,591	-
Masan Jinju Joint Stock Company		1,372,172,193
Masan Industrial One Member Company Limited	-	16,249,800

The amounts due to the associates and other related parties were unsecured, interest free and are payable within 60 days from invoice date.

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### 21. Taxes payable to State Treasury

31/12/2020 VND	2,853,408,053 42,733,644 77,109,536,433 9,175,445,371 7,034,400	89,188,157,901
Net-off/ Reclassified VND	(33,783,406,735) (2,679,143,954) (3,789,702,079)	(40,252,252,768)
Paid VND	(21,516,279,340) (83,284,241,311) (201,952,780,669) (58,102,477,133) (1,120,575,360)	(365,976,353,813)
Incurred	34,428,752,118 83,202,118,558 215,665,596,683 56,187,658,840 1,127,609,760	390,611,735,959
Increase from business combination VND	4,624,689,182	4,754,213,284
1/1/2020 VND	19,099,652,828 124,856,397 66,075,864,373 14,750,441,641	100,050,815,239
	Value added tax Import-export tax Corporate income tax Personal income tax Other taxes	I

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### 22. Accrued expenses

	31/12/2020 VND	1/1/2020 VND
Sales discounts Construction costs Performance bonus Interest expense Advertising and promotion expenses Transportation expenses Others	319,777,308,156 172,437,425,556 88,668,006,045 67,447,906,749 30,195,906,640 8,961,029,431 32,036,293,988	291,574,701,027 168,592,805,169 81,393,289,994 66,763,968,562 45,905,498,536 6,472,895,904 23,756,176,124
	719,523,876,565	684,459,335,316

### 23. Other short-term payables

	31/12/2020 VND	1/1/2020 VND
Dividends payable (*) Interest expense payable to	27,530,697,600	27,530,697,600
<ul> <li>Masan Group Corporation, parent company (**)</li> </ul>	1,478,794,521	-
<ul> <li>Masan Horizon Company Limited, a related party (**)</li> </ul>	3,276,712,329	-
Trade union fee, social and health insurances	544,072,657	65,185,648
Short-term deposits received	1,890,698,011	522,722,051
Others	8,346,012,152	12,791,242,404
	43,066,987,270	40,909,847,703

<sup>(\*)</sup> Dividends payable to shareholders were unsecured, interest free and are payable at call.

<sup>(\*\*)</sup> Interest expense payable to a related party and the parent company was unsecured, interest free and is payables on the maturity date or repayment date of the related loans, whichever earlier (Note 24).

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# 24. Borrowings, bonds and finance lease liabilities

# (a) Short-term borrowings, bonds and finance lease liabilities

31/12/2020 Carrying amount/	Amount within repayment capacity VND	2,762,890,840,186	497,581,005,758 1,986,509,803,914	5,712,550,866	70,203,918,995 11,664,737,033,336 (8,259,859,743,536) (5,145,186,510) 5,252,694,200,724
	Reclassifications VND	1	1 1	(894,410,556) (5,145,186,510)	(5,145,186,510)
uring the year	Repayments VND	9,163,800,150,628 (7,793,652,904,602)	(465,312,428,378)	(894,410,556)	(8,259,859,743,536)
Movements during the year	Additions VND	9,163,800,150,628	514,427,078,794 1,986,509,803,914	•	11,664,737,033,336
mong coccura	business combination VND	58,451,771,063		11,752,147,932	70,203,918,995
1/1/2020 Carrying amount/	repayment capacity VND	1,334,291,823,097	448,466,355,342	1	1,782,758,178,439
		Short-term borrowings Current portion of long-term	borrowings  Bonds maturing within 12 months  Finance lease principals due within	12 months	

Terms and conditions of outstanding short-term borrowings were as follows:

1/1/2020 VND	1,334,291,823,097
31/12/2020 VND	49,776,484,675 2,313,114,355,511 400,000,000,000
Annual interest rate	6.3% - 6.8% 2.3% - 6.4% 6.5%
Currency	ONV ONV ONV
	Secured bank loans Unsecured bank loans Unsecured loan from Masan Horizon Company Limited – a related party



1,334,291,823,097

2,762,890,840,186

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The secured bank loan is secured by the following assets:

		Carrying value		
		31/12/2020 VND	1/1/2020 VND	
	Tangible fixed assets (Note 13)	2,439,619,793		_
=	Intangible fixed assets (Note 15)	12,487,500,000		-
•	Chicken breeders (Note 17)	10,411,242,874		-

The unsecured bank loans of subsidiaries with carrying value of VND561,650 million is guaranteed by the Company.

### (b) Long-term borrowings and bonds

	31/12/2020 VND	1/1/2020 VND
Long-term borrowings (i) Straight bonds (ii) Finance lease liabilities (iii)	2,080,290,896,158 1,986,509,803,914 10,931,224,876	1,638,720,863,841 1,982,998,039,209
	4,077,731,924,948	3,621,718,903,050
Repayable within 12 months	(2,489,803,360,538)	(448,466,355,342)
Repayable after 12 months	1,587,928,564,410	3,173,252,547,708

### (i) Long-term borrowings

Terms and conditions of outstanding long-term borrowings are as follows:

	Currency	Annual interest rate	Year of maturity	31/12/2020 VND	1/1/2020 VND
Secured bank loans	S				
Bank loan 1	VND	8.4% - 9.6%	2023	732,000,000,000	1,000,000,000,000
Bank loan 2	VND	10.8%	2023	527,807,022,513	563,760,348,133
Bank loan 3	VND	7.6% - 8%	2026	788,318,632,486	
Bank loan 4	VND	10.8%	2023	4,465,246,159	_
Bank loan 5	VND	3.8%	2023	27,699,995,000	-
Bank loan 6	VND	7.8% - 8.6%	2021	-	74,960,515,708
				2,080,290,896,158	1,638,720,863,841



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The bank loan 1 is secured by the following assets:

1	ne dank loan 1 is secured by the following assets:		
		Carryin 31/12/2020 VND	g value 1/1/2020 VND
	Tangible fixed assets (Note 13) Construction in progress (Note 16) Swine breeders (Note 17) Prepaid land costs (Note 17)	1,550,515,159,475 55,859,969,508 54,331,604,049 55,717,838,560	1,534,966,636,445 2,592,204,271 67,585,772,456 55,690,275,866
Tl	ne bank loan 2 is secured by the following assets:		
		Commin	a volus
		Carryin 31/12/2020 VND	1/1/2020 VND
•	Tangible fixed assets (Note 13) Construction in progress (Note 16) Prepaid land costs (Note 17)	1,009,936,668,293 23,785,309,575 72,367,032,919	977,729,994,560 73,136,695,417 73,954,609,508
Th	ne bank loan 3 is secured by the following assets:		
		Carrying	value
		31/12/2020 VND	1/1/2020 VND
	Cash and cash equivalents (Note 4) Tangible fixed assets (Note 13) Intangible fixed assets (Note 15) Construction in progress (Note 16) Prepaid land costs (Note 17)	3,000,000,000 1,002,328,778,791 268,737,188 11,082,326,866 362,763,523,475	- - - -
Th	e bank loan 4 is secured by the following assets:		
		Carrying	value
		31/12/2020 VND	1/1/2020 VND
•	Tangible fixed assets (Note 13)	54,221,261,588	-
The	e bank loan 5 is secured by the following assets:		
		Carrying	value
		31/12/2020 VND	1/1/2020 VND
	Tangible fixed assets (Note 13) Prepaid land costs (Note 17)	27,096,626,556 6,274,809,391	-

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### (ii) Straight bonds

The carrying amount of the bonds comprised of:

	31/12/2020 VND	1/1/2020 VND
Straight bonds Unamortised bond issuance costs	2,000,000,000,000 (13,490,196,086)	2,000,000,000,000 (17,001,960,791)
	1,986,509,803,914	1,982,998,039,209

The secured bonds of the Group as at 31 December 2020 comprised the followings:

- The bonds amounting to VND1,300 billion (1/1/2020: VND1,300 billion), excluded issuance costs, have a maturity term of 5 years (2021) and bear annual interest rate of 7.0% in the first year and 1.5% plus the amalgamated average 12 months deposit rates of selected banks in the remaining years. The bonds were secured by 10.53% contributed capital of MNS Feed (1/1/2020: 17.1 million shares of ANCO and 24.64% contributed capital of MNS Feed); and
- The bonds amounting to VND700 billion (1/1/2020: VND700 billion), excluded issuance costs, have a maturity term of 5 years (2021) and bear annual interest rate of 8.0% in the first year and 3.0% per annum plus the amalgamated average 12 months deposit rates of selected banks in the remaining years. The bonds were secured by 14.4 million shares of Proconco (1/1/2020: 14.4 million shares).

Movements of bonds issuance costs during the year were as follows:

	2020 VND	2019 VND
Opening balance Additions Amortisation during the year	17,001,960,791 16,900,000,000 (20,411,764,705)	20,513,725,496 16,900,000,000 (20,411,764,705)
Closing balance	13,490,196,086	17,001,960,791

As at 31 December 2020, a related party of the Group held VND70,779 million (1/1/2020: VND177,647 million) of the issued bonds.

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### (iii) Finance lease liabilities

The future minimum lease payments under non-cancellable finance leases are:

	Payments VND	31/12/2020 Interest VND	Principal VND
Within 1 year Within 2 to 5 years	6,354,915,967 5,441,615,159	642,365,101 222,941,149	5,712,550,866 5,218,674,010
	11,796,531,126	865,306,250	10,931,224,876

### 25. Bonus and welfare funds

This fund is established by appropriating from undistributed profits after tax as approved by the Board of Directors of the Company or its subsidiaries. This fund is used to pay bonus and welfare to the employees of the Group's entities in accordance with the Group's bonus and welfare policies.

There were no movements of bonus and welfare funds during the year.

### 26. Long-term provisions

	31/12/2020 VND	1/1/2020 VND
Severance allowance Site restoration	27,951,319,000 6,199,404,404	30,004,889,083
	34,150,723,404	30,004,889,083

Movements of provisions for long-term provision during the year were as follows:

	Severance allowance VND	Site restoration VND	Total VND
Opening balance Provision made during the year Provision utilised during the year	30,004,889,083 1,076,443,042 (3,130,013,125)	6,199,404,404	30,004,889,083 7,275,847,446 (3,130,013,125)
Closing balance	27,951,319,000	6,199,404,404	34,150,723,404

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27. Changes in owners' equity

	Share capital VND	Share premium VND	Other capital VND	Undistributed profits after tax VND	Non-controlling interests VND	Total VND
Balance as at 1 January 2019	2,162,182,990,000	3,200,196,495,149	(175,543,000,000)	24,671,734,409	1,969,503,401,826	7,181,011,621,384
priates issuance from snare premium  Net profit for the year  Dividends declared by	1,081,091,480,000	(1,081,091,480,000)		- 115,347,906,992	254,367,042,059	369,714,949,051
subsidiaries		1		1	(27,530,627,600)	(27,530,627,600)
Balance as at 1 January 2020	3,243,274,470,000	2,119,105,015,149	(175,543,000,000)	140,019,641,401	2,196,339,816,285	7.523,195.942.835
Shares issuance under employee stock ownershin						
plans Capital contribution by	23,874,000,000	(50,000,000)	1	i	,	23,824,000,000
non-controlling interests  Net profit for the year  Dividend declared by	1 1	C I	7 7	263,341,336,611	10,000,000	10,000,000 492,202,282,064
subsidiaries Business combination (Note 5)	t 1	) (	ī ī	1 (	(27,530,627,600) 451,512,553,661	(27,530,627,600) 451,512,553,661
Balance as at 31 December 2020	3,267,148,470,000	2,119,055,015,149	(175,543,000,000)	403,360,978,012	2,849,192,687,799	8,463,214,150,960



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### 28. Share capital

The Company's authorised and issued share capital are as follows:

	31/12/2020 Number of		1/1/2020 Number of	
	shares	VND	shares	VND
Authorised share capital	326,714,847	3,267,148,470,000	324,327,447	3,243,274,470,000
Issued share capital Ordinary shares	326,714,847	3,267,148,470,000	324,327,447	3,243,274,470,000
Shares in circulation Ordinary shares	326,714,847	3,267,148,470,000	324,327,447	3,243,274,470,000

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets.

Movements of share capital during the year were as follows:

	Number of	2020	Normalian of	2019
	shares	VND	Number of shares	VND
Balance at beginning of the year Shares issuance under employee stock ownership	324,327,447	3,243,274,470,000	216,218,299	2,162,182,990,000
plans Shares issuance from	2,387,400	23,874,000,000	-	-
share premium		-	108,109,148	1,081,091,480,000
Balance at the end of the year	326,714,847	3,267,148,470,000	324,327,447	3,243,274,470,000

### 29. Other capital

In 2016, ANCO, a subsidiary of the Company, granted a call option to an investor to buy 5% of ANCO's equity interest on a fully diluted basis at par value, which can be exercised within 10 years from January 2016. In February 2016, this option was acquired by the Company as part of the Company's overall restructuring and efforts to increase its equity interest in its subsidiaries, particularly ANCO and Proconco. The Group recorded this equity transaction in other capital.



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### 30. Employee stock ownership plans

The Group has employee stock ownership plans ("ESOP") based on the assessment of the performance of employees. The future issuance of shares under the plan has to be approved by the shareholders at Annual General Meeting.

In October 2020, the Company issued 2,387,400 shares to employees at par for cash.

### 31. Off balance sheet items

### (a) Leases

The future minimum lease payments under non-cancellable operating leases were as follows:

	31/12/2020 VND	1/1/2020 VND
Within 1 year Within 2 to 5 years More than 5 years	163,945,911,460 476,301,666,571 940,826,070,753	104,562,891,454 368,201,771,146 844,655,381,218
	1,581,073,648,784	1,317,420,043,818

### (b) Foreign currency

	31/12/2	020	1/1/2020	
	Original currency	VND equivalent	Original currency	VND equivalent
USD	464,813	10,690,166,020	280,136	6,473,386,904

### (c) Capital expenditure commitments

The Group had the following outstanding capital commitments approved but not provided for in the consolidated balance sheets:

	31/12/2020 VND	1/1/2020 VND
Approved but not contracted Approved and contracted	137,592,200,578 150,578,701,716	418,187,747,223 608,810,652,838
	288,170,902,294	1,026,998,400,061

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### 32. Revenue from sales of goods

Total revenue represented the gross value of goods sold exclusive of value added tax.

Net revenue comprised of:

33.

	2020 VND	2019 VND
Total revenue Finished goods sold and others	17,038,062,202,090	14,574,901,245,099
Less revenue deductions  Sales discounts Sales returns Sales allowances	916,909,321,924 2,147,397,235	773,962,404,405 2,149,156,464 38,397,558
	919,056,719,159	776,149,958,427
Net revenue	16,119,005,482,931	13,798,751,286,672
Cost of sales	2020	2019
	VND	VND
Total cost of sales Finished goods sold and others Allowance for inventories	13,387,705,086,621 6,673,711,930	11,517,606,546,669 15,541,664,981
	13,394,378,798,551	11,533,148,211,650

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### 34. Financial income

	2020 VND	2019 VND
Interest income from		
<ul><li>Deposits at banks</li><li>Loans receivable</li></ul>	34,897,156,723 64,877,446,576	66,595,478,990
Realised foreign exchange gains Unrealised foreign exchange gains arising from revaluation of monetary items denominated in foreign	9,506,915,841	6,684,466,647
currencies Dividends income from equity investments in	105,943,619	28,677,392
other entities	_	3,246,900,000
Others	-	57,439,634
	109,387,462,759	76,612,962,663

### 35. Financial expenses

	2020 VND	2019 VND
Interest expense on loans from:		
<ul> <li>Banks and a third party</li> </ul>	244,813,177,392	106,109,734,434
<ul><li>Bondholders</li></ul>	174,186,108,960	178,867,866,180
<ul> <li>Related parties</li> </ul>	4,755,506,850	-
Bond issuance costs	20,411,764,705	20,411,764,705
Loss on transfer investments in an associate to		
investments in other entity	3,870,243,813	-
Realised foreign exchange losses	2,702,661,713	3,195,090,439
Unrealised foreign exchange losses arising from		
revaluation of monetary items denominated in foreign		
currencies	1,182,683,478	835,599,643
Allowance for diminution in the value of long-term		
financial investments	(2,813,980,000)	-
Others	58,916,686,374	54,746,802,101
	508,024,853,285	364,166,857,502

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### 36. Selling expenses

	2020 VND	2019 VND
Staff costs Advertising and promotion expenses	327,157,356,198	280,166,909,297
Transportation expenses	215,920,335,136 173,747,503,368	134,149,385,468 101,887,715,617
Operating leases expenses Depreciation and amortisation	34,949,626,320 18,493,398,203	17,018,964,660 15,092,811,601
Tools and supplies Others	20,581,719,203 141,698,818,664	7,192,946,732 125,196,333,725
		125,190,555,725
	932,548,757,092	680,705,067,100

### 37. General and administration expenses

	2020 VND	2019 VND
Amortisation of fair value uplift of fixed assets and		
goodwill arising in business combination	271,618,656,261	356,665,918,097
Staff costs	236,873,820,122	222,682,866,323
Operating leases expenses	22,669,767,526	17,184,735,840
Depreciation and amortisation	44,493,599,612	39,704,191,717
Office supplies	15,265,781,733	11,571,235,183
Allowance for doubtful debts	(13,623,314,816)	5,535,416,089
Others	141,810,920,010	144,003,832,021
	719,109,230,448	797,348,195,270

### 38. Other income

	2020 VND	2019 VND
Gains from disposals of fixed assets Gains from transfers of land use rights	2,042,046,588	1,830,413,450 81,264,692,532
Others	16,708,802,282	10,521,656,299
	18,750,848,870	93,616,762,281



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### 39. Other expenses

	2020 VND	2019 VND
Depreciation charge of idle fixed assets Losses from disposals of fixed assets and written off	16,234,413,515	4,170,246,541
of construction in progress	823,995,054	5,839,152,262
Brokerage and consulting fees	253,147,638	7,156,797,417
Penalty due to contracts cancellation	-	13,938,212,527
Others	5,442,489,434	4,269,185,394
	22,754,045,641	35,373,594,141

### 40. Income tax

### (a) Recognised in the consolidated statement of income

	2020 VND	2019 VND
Current tax expense Current year	216,662,179,878	236 625 000 681
Over provision in prior years	(996,583,195)	236,635,000,681 (899,428,004)
	215,665,596,683	235,735,572,677
Deferred tax benefit		
Origination and reversal of temporary differences Written off of deferred tax assets	(29,733,844,502) 2,208,872,370	(39,207,309,145) 1,686,457,231
	(27,524,972,132)	(37,520,851,914)
Income tax expense	188,140,624,551	198,214,720,763



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### (b) Reconciliation of effective tax rate

	2020 VND	2019 VND
Accounting profit before tax	680,342,906,615	567,929,669,814
Tax at the Company's tax rate Effects of different tax rates applied to subsidiaries Non-deductible expenses Unrecognised deferred tax assets Deferred tax assets written off Effect of share of profits from associates Tax losses utilised Tax exempt income Over provision in prior years	136,068,581,323 (100,258,085,089) 8,666,726,955 146,973,706,556 2,208,872,370 (2,002,959,414) (2,519,634,955)	113,585,933,963 (10,163,162,777) 41,735,442,016 55,710,179,973 1,686,457,231 (1,938,116,772) (853,204,867) (649,380,000) (899,428,004)
	188,140,624,551	198,214,720,763

Deferred tax assets have not been recognised because it is not probable that future taxable profit will be available against which the Group's entities can utilise the benefits therefrom.

### (c) Applicable tax rates

Under the prevailing corporate income tax laws, the Company has an obligation to pay corporate income tax to the government at usual income tax rate of 20% of taxable profits.

The Company's subsidiaries enjoy various tax incentives which provide some subsidiaries with further tax exemptions and reductions.

### (d) Tax contingencies

The taxation laws and their application in Vietnam are subject to interpretation and change over time as well as from one tax office to another. The final tax position may be subject to review and investigation by a number of authorities, who are enabled by law to impose severe fines, penalties and interest charges. These facts may create tax risks in Vietnam that are substantially more significant than in other countries. The Board of Management believes that the Group has adequately provided for tax liabilities based on its interpretation of tax legislation, including on tax incentives requirements, transfer pricing requirements and computation of corporate income tax. However, the relevant authorities may have different interpretations and the effects could be significant.

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### 41. Basic earnings per share

The calculation of basic earnings per share for the year ended 31 December 2020 was based on the profit attributable to ordinary shareholders after deducting the amounts appropriated to bonus and welfare funds for the annual accounting period, of VND263,341 million (2019: VND115,348 million) and a weighted average number of ordinary shares outstanding of 324,927,558 shares during the year (2019: 324,327,447 shares), calculated as follows:

### (i) Net profit attributable to ordinary shareholders

	, , , , , , , , , , , , , , , , , , , ,	2020 VND	2019 VND
	Net profit attributable to ordinary shareholders	263,341,336,611	115,347,906,992
(ii)	Weighted average number of ordinary shares		
		2020	2019
	Issued ordinary shares at the beginning of the year Effect of shares issued from share premium Effect of shares issued under employee stock ownership	324,327,447	216,218,299 108,109,148
	plans	600,111	-
	Weighted average number of ordinary shares	324,927,558	324,327,447



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### 42. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the consolidated financial statements, the Group had the following significant transactions with related parties during the year:

	Transaction value 2020 2019	
	VND	VND
Parent company		
Masan Group Corporation		
Sales of goods	7.010.466.200	(E0 15 1 1 1 1
Loan received	7,010,466,380	672,454,465
Loan repaid	1,000,000,000,000 1,000,000,000,000	-
Interest expense	1,478,794,521	-
Loan provided	150,000,000,000	-
Interest income	2,323,972,603	-
Associates		
Abattoir Long Binh Joint Stock Company		
Processing fees	6 571 000 600	( 0(5 127 272
Dividends income	6,571,889,688 500,000,000	6,065,137,272
	300,000,000	500,000,000
Thuan Phat Packing Joint Stock Company		
Purchases of goods	32,558,232,252	24,103,186,749
	02,000,202,202	24,103,100,749
Vissan Joint Stock Company		
Dividends income	10,090,013,000	10,090,013,000
		10,000,010,000
Other related parties		
Masan Consumer Corporation		
Management fee	46,647,750,731	42,915,067,735
Sales of goods	17,407,182,031	6,509,335
Purchases of goods	2,082,839,974	539,310,665
M. T. T. C.		
Masan Jinju Joint Stock company		
Sales of goods Purchases of fixed assets	33,195,468,475	724,577,512
	7,542,750,000	3,624,510,255
Purchases of goods	79,294,215	3,433,150
Masan HD One Member Company Limited		
Sales of goods	2 207 027 750	
Purchases of services	3,397,026,758	-
T dichases of selffices	6,046,100	239,896,666
Masan Industrial One Member Company Limited		
Sales of goods	10,654,065,847	52 452 025
Purchases of goods	1,042,367,970	52,453,025 132,946,280
Purchases of fixed assets	1,072,307,370	39,450,000
	-	39,430,000



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	Transactio 2020 VND	on value 2019 VND
Masan HG One Member Company Limited Sales of fixed assets	-	108,194,443
Masan Blue Corporation Sales of goods	193,396,704	94,713,551
Masan Horizon Company Limited Loan received Interest expense	400,000,000,000 3,276,712,329	-
NET Detergent Joint Stock Company Purchases of goods	187,858,491	-
Masan Brewery Distribution Company Limited Purchases of goods	5,202,000	-
Nui Phao Mining Company Limited Sales of goods	3,636,364	-
VinCommerce General Commercial Services Joint Stock Company Purchases of goods Sales of goods	1,593,060,811 530,491,166,219	-
Masan MB One Member Company Limited Purchases of goods	-	337,735,333
Key management personnel Remuneration to key management personnel (*)	38,131,029,571	43,418,278,587

As at and for the year ended 31 December 2020 and 2019, the Company and its subsidiaries have current and term deposit accounts at Vietnam Technological and Commercial Joint Stock Bank, a related party at normal trading terms.

<sup>(\*)</sup> No board fees were paid to the Board of Directors' members of the Company for the years ended 31 December 2020 and 2019.



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Included in the remuneration to key management personnel, the actual board fees, salary and bonus for each member of the Company's Board of Directors and the Company's Chief Executive Officer during the year ended 31 December 2020 was as follows:

Name	Position	2020 VND
Board of Directors Mr Danny Le Mr Pham Trung Lam Mr Tran Phuong Bac Mr Neal Leroux Kok	Chairman Member Member Member	-
Chief Executive Officer Mr Pham Trung Lam		5,983,476,000

### 43. Non-cash investing and financing activities

	31/12/2020 VND	1/1/2020 VND
Cost of fixed assets and construction in progress acquired through occurrence of liabilities Share issuance cost yet to be paid Share issuance from share premium	223,489,926,168 50,000,000	336,937,952,785 - 1,081,091,480,000

### 44. Comparative information

Comparative information as at 1 January 2020 was derived from the balances and amounts reported in the Group's consolidated financial statements as at and for the year ended 31 December 2019.

3 March 2021

Approved by 1224

Prepared by:

Tran Quang Be Chief Accountant Nguyen Thi Minh Hang Chief Financial Officer

Pham Trung Lam Chief Executive Officer